## **Project Titles & Description**



SNo.	Title	Project Description	
		An event management CRM (customer relationship management) is a software tool designed to help organizations plan, execute, and track events. With an event management CRM, you can:	
1	Build an Event Management System using Salesforce	Create and manage event schedules, agendas, and speaker lists Register attendees and collect payment for events Manage event logistics, such as booking venues and coordinating travel and accommodation for attendees and speakers	
		Communicate with attendees through email, SMS, and other channels  Analyze event data and generate reports to track event performance and identify trends	
2	Job Application Tracking System	Create a CRM Application which helps the applicant to track the No. of jobs he applied and helps him to find the job posted by the various recruiters, find the best attributes to be involved to run the process in a smooth way and easily to track.	
3	Implementing CRM for Result tracking of a candidate with internal marks.	Administrator should be able to create all base data including Semester, Candidate, Course and Lecturer Lecturer should have the ability to create Internal Results Dean, who is one of the Lecturer, should be the only one with ability to update Internal Results Re-evaluation Can be initialised by Candidate for all Internal Results. Have a multilevel approval process for the re-evaluation of the internal marks, 1st level by lecturer and 2nd level by dean. Now only dean can update the marks after re- evaluation Dean should be able to see list of Candidates grouped by Marks (Pass / Fail) in each Semester – should be a VisualForce page. Dean should be able to see average percentage of each Course for a Candidate. Dean should have the ability to view Pass percentage for each Semester.	
4	CRM Application that helps to book a Visa Slot	A visa slot management project is a system that is used to track and manage the availability of visa slots, which are appointments that are required for certain visa applications. It might be used by a government agency or a visa processing center to schedule and manage appointments with applicants.	
5	Build a Employee Travel Approval Application for corporates	A travel approval app is a system or application that is used to manage and track the process of approving and booking business travel. It might be used by a company to streamline the process of approving and booking travel for employees, and to track and manage the details of those trips.	
6	Recruiting Assistant for HR Managers	A Recruiting app is a software application that helps organizations manage their recruiting and hiring processes. It typically includes features such as job posting, applicant tracking, resume management, and candidate communication.	
7	Property Management Application using Salesforce	Property Management is the supervision for residential, Commercial & Industrial Including Apartment. It Involves adminsitring property owned by another party. And keeping all the Information Regarding Properties and help customers to get property as per there requirement.	

8	Retail Management Application using Salesforce	Retail management is an company engaged in design,manufacturing and marketing of products,and selling the products.Retail management application helps to track the products data i.e how many were selled and who had bought the products, and to give support for the customers in the form of service.
9	Vehicle Management System using Salesforce	A vehicle management project is a system or application that is used to track and manage a fleet of vehicles. It might be used by a company with a large number of vehicles, such as a rental car company or a transportation company, to keep track of vehicle maintenance, availability, and usage.
10	A CRM Application for Schools/Colleges	A school management CRM (customer relationship management) is a software tool designed to help schools and educational institutions manage their interactions with students, parents, teachers, and other stakeholders. With a school management CRM, you can:  Keep track of student and parent contact information, including phone numbers, email addresses, and physical addresses  Track and analyze student performance and progress  Overall, a school management CRM helps to streamline and automate many of the administrative tasks associated with running a school, making it easier for educators to focus on their primary goal of providing a high-quality education to their students.