



Amazon Internet Services Private Limited

CIN U72200DL2011FTC227638 • Block E, 14th Floor, Unit Nos. 1401 to 1421, International Trade Tower, Nehru Place, New Delhi – 110019  
Telephone No. 011-68140100

Date: 17<sup>th</sup> November, 2022

To,  
Managing Director,  
Tamil Nadu Skill Development Corporation,  
1st Floor, Employment office, Alandur Rd,  
Thiru Vi Ka Industrial Estate, Guindy,  
Chennai – 600 032

**Subject:** Letter of Collaboration between Tamil Nadu Skill Development Corporation and Amazon Internet Services Private Limited

Respected Smt. J Innocent Divya, IAS,

Amazon Internet Services Private Limited (“AISPL”) is pleased to collaborate with Tamil Nadu Skill Development Corporation (“you” or “TNSDC”) on providing higher educational institutions with free, ready-to-teach cloud computing curriculum via the AWS Academy program in the State of Tamil Nadu under the Naan Mudhavalan initiative (“Project”).

The collaboration is meant to assist institutions in skilling, reskilling and upskilling of learners and educators in the fields of cloud computing, and emerging technologies and provide hands on exposure. The AWS Academy program will be used to provide institutions access to relevant content and hands-on labs.

This letter confirms the intent of both parties to collaborate, to the extent practically feasible, and for a period of 1 year on several initiatives and activities relating to the Project, as described below:

**Role of TNSDC:**

1. Identify a single-point-of-contact (or “SPOC”) charged with the responsibility of daily operations and as a point of contact between AISPL and TNSDC.
2. Facilitate AISPL in listing AWS Academy courses on the Naan Mudhalvan platform for driving digital content consumption, awareness & outreach.
3. Nominate institutions to enroll in the AWS Academy Program, as per the AWS Academy program eligibility criteria.
4. Promote the AWS Academy Program to all institutions, students and other stakeholders via an outreach strategy (which may also include sharing regular updates about the AWS Academy program via circulars/notifications)
5. Facilitate educator workshops/ seminars for institutions nominated for AWS Academy.
6. Participate in social media promotion to build momentum for this Project. Participate in any press event jointly deemed appropriate by TNSDC and AISPL, as well as actively promote the AWS Academy Program through its web sites, promotional materials and other marketing activities.

**Role of AISPL:**





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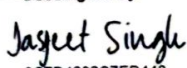
1. Identify a SPOC charged with the responsibility of daily operations and as a point of contact between AISPL and TNSDC.
2. Provide access to AWS Academy, as per the AWS Academy program terms and eligibility criteria. The AWS Academy program offers ready-to-teach cloud computing curriculum that can be delivered in a classroom/online/blended mode, preparing students to pursue industry-recognized certifications and in-demand cloud jobs. *Please see Appendix I to this letter which talks about some of the features of the AWS Academy program. Please note that features of AWS Academy are subject to regular changes and updates, as per AISPL's (or its affiliates) sole discretion.*
3. Conduct Faculty Development Program for the educators (in hybrid mode), to facilitate onboarding on AWS Academy.

This letter is a non-legally binding statement of the parties' intent to collaborate only, and shall not impose any legal obligations on either AISPL or you. The parties acknowledge that the discussions are being undertaken on a non-exclusive basis and both AISPL and TNSDC shall be free to enter into similar discussions or transactions with any other party in India or elsewhere. Neither party will be liable to the other for any damages for any actions undertaken in connection with the collaboration envisaged in this letter. All materials intended to publicize the initiatives and activities resulting from the parties discussions (in connection with the Project) will be approved by both parties prior to release. Notwithstanding anything contained to the contrary, you acknowledge and agree that any use of AWS service offerings shall be governed by the terms and conditions of the AISPL online Customer Agreement (accessible available at <https://aws.amazon.com/aispl/agreement/>) or any other agreement governing your use of the service offerings provided by AISPL.

You acknowledge that your acceptance of this letter does not violate any of your internal policies or any applicable laws or regulations (including applicable ethics or procurement rules) and will not create a conflict of interest with AISPL. This letter is not intended to reward or influence any business activity or competitive bid and is offered independently of any past, current or prospective commercial transaction. By issuing this letter, neither AISPL nor its affiliates have any expectation of favorable or beneficial treatment, and this letter is not intended to reward or influence any commercial activity or competitive offering organized by you, and is offered independently of any past, current or future business transactions. You must comply with all applicable laws, rules, regulations, including any that pertain to discounts and rebates, or that pertain to ethics and integrity (e.g., prohibitions against gratuities, bribery, corruption, kickbacks, conflicts of interest, false statements or claims, etc.).

If you have any questions, or require additional information, please contact *Vikrant Satsangi, Education to Workforce program manager, email - vsatsang@amazon.com, mob - +91 9557817635*

Yours faithfully,

DocuSigned by:  
  
8C7D4292C7ED440

Authorized Signatory  
For and on behalf of Amazon Internet Services Private Limited







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ACKNOWLEDGED AND AGREED:

**Tamil Nadu Skill Development Corporation**

By: \_\_\_\_\_

Name: J. Innocent Divya , IAS

Title: \_\_\_\_\_

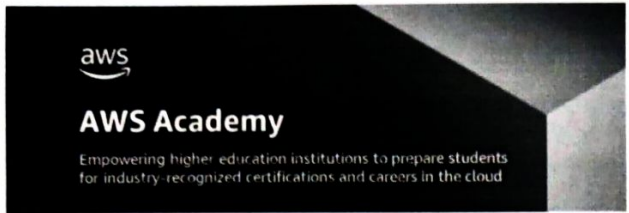
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### Appendix I



#### Bridging the gap between industry and academia

As cloud technologies continue to help organizations transform at a rapid pace, employees with the necessary cloud skills are in high demand. According to LinkedIn data, cloud computing is the number one hard skill companies need most.

AWS Academy provides higher education institutions with a free, ready-to-teach cloud computing curriculum that prepares students to pursue industry-recognized certifications and in-demand cloud jobs. Our curriculum helps educators stay at the forefront of AWS Cloud innovation so that they can equip students with the skills they need to get hired in one of the fastest-growing industries.



#### AWS-authored curriculum

Designed by AWS experts, our ready-to-teach courses and learning resources help institutions and educators stay up to date with the latest cloud innovations.



#### AWS Certification alignment

Educators and students acquire AWS skills and can prepare for AWS Certification with complimentary practice exams and 50% discounts on full exams.



#### Employment readiness

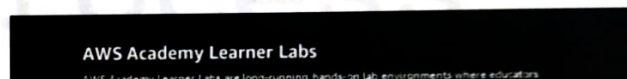
By providing students with in-demand cloud skills and hands-on experience working in the AWS Cloud, the AWS Academy curriculum helps prepare graduates to pursue careers in the cloud.



#### About the curriculum

AWS Academy offers courses and learning resources that enable students to develop a range of skills in the AWS Cloud.

- AWS Academy Cloud Foundations
- AWS Academy Introduction to Cloud Semesters 1 and 2
- AWS Academy Cloud Security Foundations
- AWS Academy Data Center Technician
- AWS Academy Engineering Operations Technician
- AWS Academy Cloud Architecting
- AWS Academy Cloud Developing
- AWS Academy Cloud Operations
- AWS Academy Machine Learning Foundations
- AWS Academy Machine Learning for Natural Language Processing
- AWS Academy Data Analytics



AWS Academy Learner Labs are long-running, hands-on lab environments where educators can bring their own assignments and invite their students to get experience using select AWS Services.

#### What can you do with AWS Academy Learner Labs?

- Create a class for your students
- Invite your students
- Assign your own projects
- View a student's workspace
- View analytics including time and money spent



**Certificate Of Completion**

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 Certificate Pages: 2  
 AutoNav: Enabled  
 EnvelopeId Stamping: Enabled  
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Status: Delivered

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 Initials: 0

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 AWS WWPS Business Contracts  
 ATTN: Legal Department  
 PO BOX 81226  
 Seattle, WA 98108  
 aws-wwps-contract-mgmt@amazon.com  
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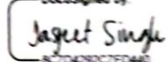
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Jasjeet Singh  
 singhjsj@amazon.com  
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**Signature**

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 Viewed: 18-Nov-2022 | 00:20  
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J. Innocent Divya , IAS  
 md@tnsdc.in  
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